



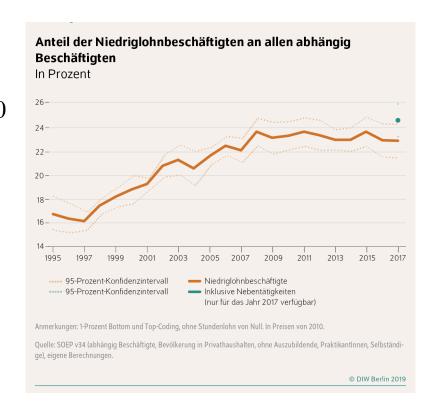
Platform struggles in Germany

Simon Schaupp



German labor market

- Germany has a big **low wage** sector since "Agenda 2010", at the same time large middle class: attractive market.
- Especially precarious for migrants: about 70 percent of platform workers are non
 Germans.
- Phase of intense competition between
 Deliveroo, Foodora, Lieferando 2015-2019.
- Main grievances: very low wage (below minimum), intransparent shift allocations.
- Very early regulation forces platform companies to treat workers as employees.



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Form of organization

- Platform labor as **deviation** from German model of industrial relations "social partnership"
- Platform companies afraid of works councils (co-determination of technology).
- High fluctuation and low pay makes larger unions shy away from the sector.
- First organization in autonomous collectives and grassroots union FAU.
- Wildcat strikes and direct actions in 2018: small pay raise, compensation for material damages.
- Centrality of migrant organizations: self-help



Consolidation

- very strong media attention: official unions
 begin to address the sector.
- Successful collectives tend to formalize in works councils (de-radicalization).
- Consolidation of market.
- Deliveroo leaves Germany in 2019 in response to protests and attempts of regulation.
- Raises the question of possibility of decent work in the sector.
- Lieferando buys Foodora: quasi monopolist.
- More leeway for union: delivery does not have to be profitable: long term employment.



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Newer conflicts

- Since pandemic new business model of grocery delivery: Gorillas, Flink.
- Challenges monopolist, profitability seems very problematic.
- Wildcat strike at Gorillas in 2021.
- Gorillas **fires** about 300 workers.
- New conflict around establishment of works
 councils: management tries to establish its own works councils.



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Power resources and Challenges

- Large communicative autonomy, little ideological integration.
- Political will for radical action.
- International coordination.
- Works councils strong legal instruments.

- Algorithmic management makes workers easily replaceable.
- Fluctuation as problem for organizing.
- Strike breaking.
- Low capital fixation makes it easy for companies to leave market (Australia).







Thanks for your attention!

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